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Insight Global leverages Fresh Haystack to achieve 65% reduction in time to onboard new employees

As Insight Global grew its relationships with customers in support of U.S. Government missions, new needs arose requiring faster onboarding for cleared candidates. Due to the nature of their business, personnel requisitions occur at a rapid rate with the Security team handling hundreds of transactions per day. Fresh Haystack helped Insight Global digitally transform the way that account managers, recruiters, and new employees interact with the Security team to achieve a significant reduction in onboarding cycle time.

The Fresh Haystack Clearance Verification capability allows recruiters to securely submit requests and quickly receive clearance status of new hire candidates. The capability supports an average of 698 requests per month with same-day response, replacing the previous email-centric system that averaged over 400 unread messages in the Inbox. The impact was immediate according to Corporate Security Officer, Mr. Scott Edgar, "The Security team Inbox dropped from 400 to 30 unread emails, I don't remember that happening before Fresh Haystack".

The Onboard New Employee portal allows new employees to securely submit their demographic information, proof of identification, and training completion certificates directly to the Security team for immediate processing. The portal supports an average of 136 onboards per month, many with same-day response, replacing the previous PDF-based package that required manual submission by the recruiting team. As Mr. Edgar noted, "Errors and omissions were frequent requiring re-work which would seriously delay the onboarding timeline".

Transparency in the process allows account managers and recruiters to see the status of new employees in the system; this helps them manage their pipeline. The account managers can easily track the clearance status of employees on their contracts without requiring email or phone communication with the Security team.

THE NUMBERS

- 65% reduction in onboard new employee cycle time; directly correlated to project schedule performance and increased revenue
- 92% reduction in daily unread emails in the Security Inbox; allows Security team to focus on processing cases
- 75% reduction in recruiter man-hours required to initiate the onboard process; allows recruiters to focus on identifying candidates

GAME CHANGING RESULTS

"Fresh Haystack has made a big difference and has allowed us to achieve significant reduction in onboarding cycle time", said Mr. Jeff Angelos, VP Corporate Safety and Security.

FEATURES & BENEFITS

- Streamlined Compliance & Tracking through SLA-based Workflows
- Provides DCSA Audit Readiness
- Role-based Dashboards with Notifications & Escalations
- Reporting & Metrics
- Manage your Personnel/Contacts/Facilities
- Process Incoming & Outgoing Visit Requests
- Streamline Onboarding with New Employee Portal
- Cloud based and Secure
- Flexible Licensing Model

A Force Multiplier for your FSOs

Insight Global leverages Fresh Haystack to achieve 85% reduction in time required to setup new contracts

The Fresh Haystack DD254 Wizard allowed Insight Global to digitally transform the setup and maintenance of classified contracts. The capability allows the Security team to digitally ingest an original or revised DD254 PDF file and instantly update all 18 fields in the associated contract record, replacing the previous manual process. As Mr. Edgar noted, "The manual process was cumbersome and prone to data entry errors which could lead to delays in the onboarding process. With the DD254 Wizard, we get it right the first time".

Why Insight Global Chose Fresh Haystack

Insight Global chose Fresh Haystack because they believed it was best suited to accomplish their goals

- Fast and secure verification of cleared candidates
- Faster onboarding of new employees with secure portal
- Centralized paperless control of new employee data ensures personal information is not compromised during the onboarding process
- Streamlined onboarding process minimizes overhead time and optimizes revenue generation
- Transparent reporting of new employee onboarding status
- Fast and accurate setup and maintenance of classified contracts
- FSO Force multiplier for managing employees
- Savings for less FSO time per applicant for managing thru the process
- Faster and cost-effective transmission of the case data

About CANDA Solutions

CANDA Solutions is a trusted provider of Enterprise Personnel Risk Management software and solutions. We help our customers integrate progressive technology solutions into their enterprise to enable faster onboarding and facilitate the personnel security lifecycle. This means applicants spend less time on overhead and more time generating billable revenue. We act as a force multiplier for your FSOs allowing you to focus on getting the contract work completed on time and on budget.



Making Risk Management Easy